



# **Building relevant learning-labor trajectories in Latin America and the Caribbean in Practice**

---

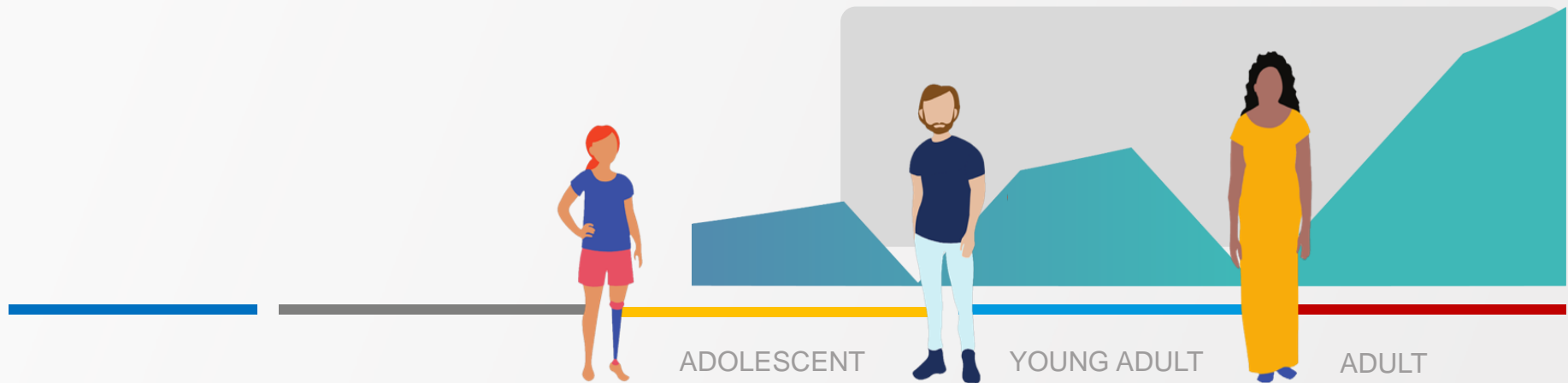
**Graciana Rucci**

**July 2<sup>nd</sup>, 2025**

# CHALLENGE

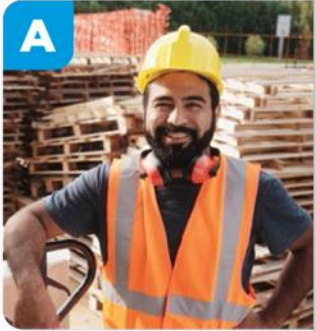
How can we equip the workforce with the skills needed to access and progress in quality jobs through relevant and high-quality lifelong learning?

5.



# SUCCESSFUL COUNTRIES DEVELOP 4 BUILDING BLOCKS...

**A**



**SKILLS NEEDS  
IDENTIFICATION FROM  
PRIVATE SECTOR**

**B**



**CURRICULUM  
DEVELOPMENT BASED ON  
QUALIFICATIONS AND  
COMPETENCIES  
CERTIFICATIONS**

**C**



**CERTIFICATIONS AND  
QUALITY ASSURANCE**

**D**

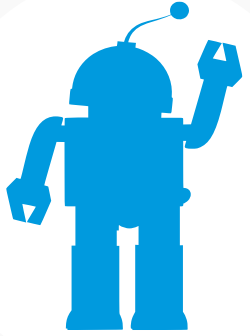


**BUDGET PLANNING  
AND FUND  
ALLOCATION**

**GOVERNANCE AND INSTITUTIONAL CAPACITY**

**MODULAR, CUMULATIVE AND FLEXIBLE LEARNING PATHWAYS**

# FOUR TRENDS...



New  
technologies



Aging



Climate change  
and energy  
transition



A more inclusive  
and diverse world

...that are great opportunities with right skills, in the right place and at the right time

# LAC AT A GLANCE



**75%** of young people report difficulties finding jobs

**75%** companies cannot find the talent they need

**70%** of people depend exclusively on their jobs to generate income

**43%** of workers in LAC work in informality

LAC ranks at the lower end among participating countries in PISA tests

**60%** graduate from high school

**80%** of adults who do not complete secondary education have low levels of math and literacy skills\*

**60%** of those who complete secondary education lack the foundational skills expected\*

**40%** of employed adults possess skills that do not match their job requirements, primarily due to underqualification\*

\*Own elaboration based on data available for four countries from CIMA and the Survey of Adult Skills (PIAAC - 2012, 2015, 2018)



# LAC IN PRACTICE

## THREE DIFFERENT SOLUTIONS IN DIFFERENT CONTEXTS

A



**SKILLS NEEDS  
IDENTIFICATION FROM  
PRIVATE SECTOR**

B



**CURRICULUM  
DEVELOPMENT BASED ON  
QUALIFICATIONS AND  
COMPETENCIES  
CERTIFICATIONS**

C



**CERTIFICATIONS AND  
QUALITY ASSURANCE**

D



**BUDGET PLANNING  
AND FUND  
ALLOCATION**



# LAC IN PRACTICE

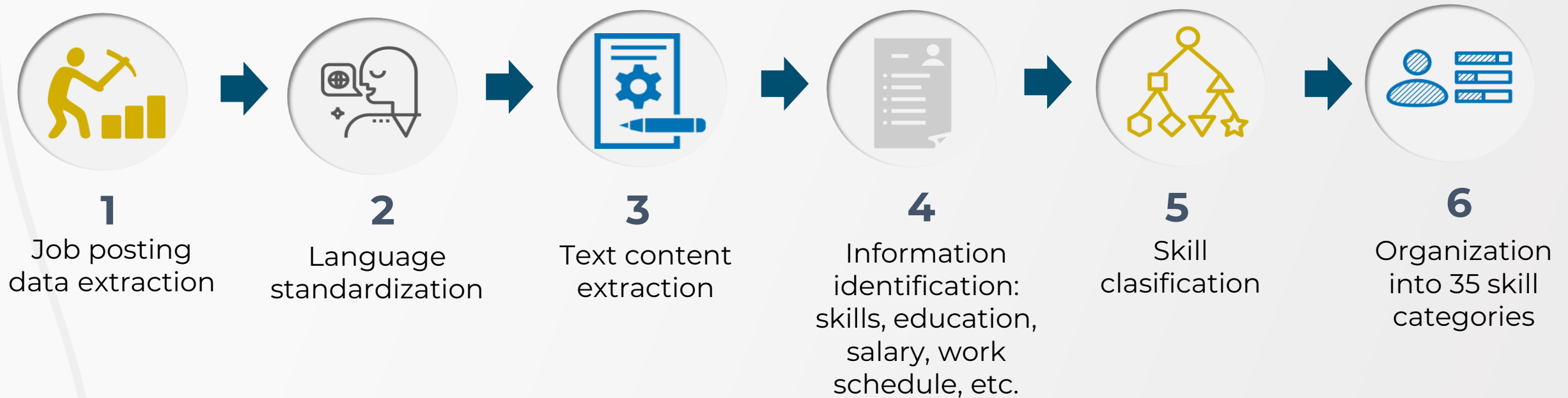
A



**SKILLS NEEDS  
IDENTIFICATION FROM  
PRIVATE SECTOR**

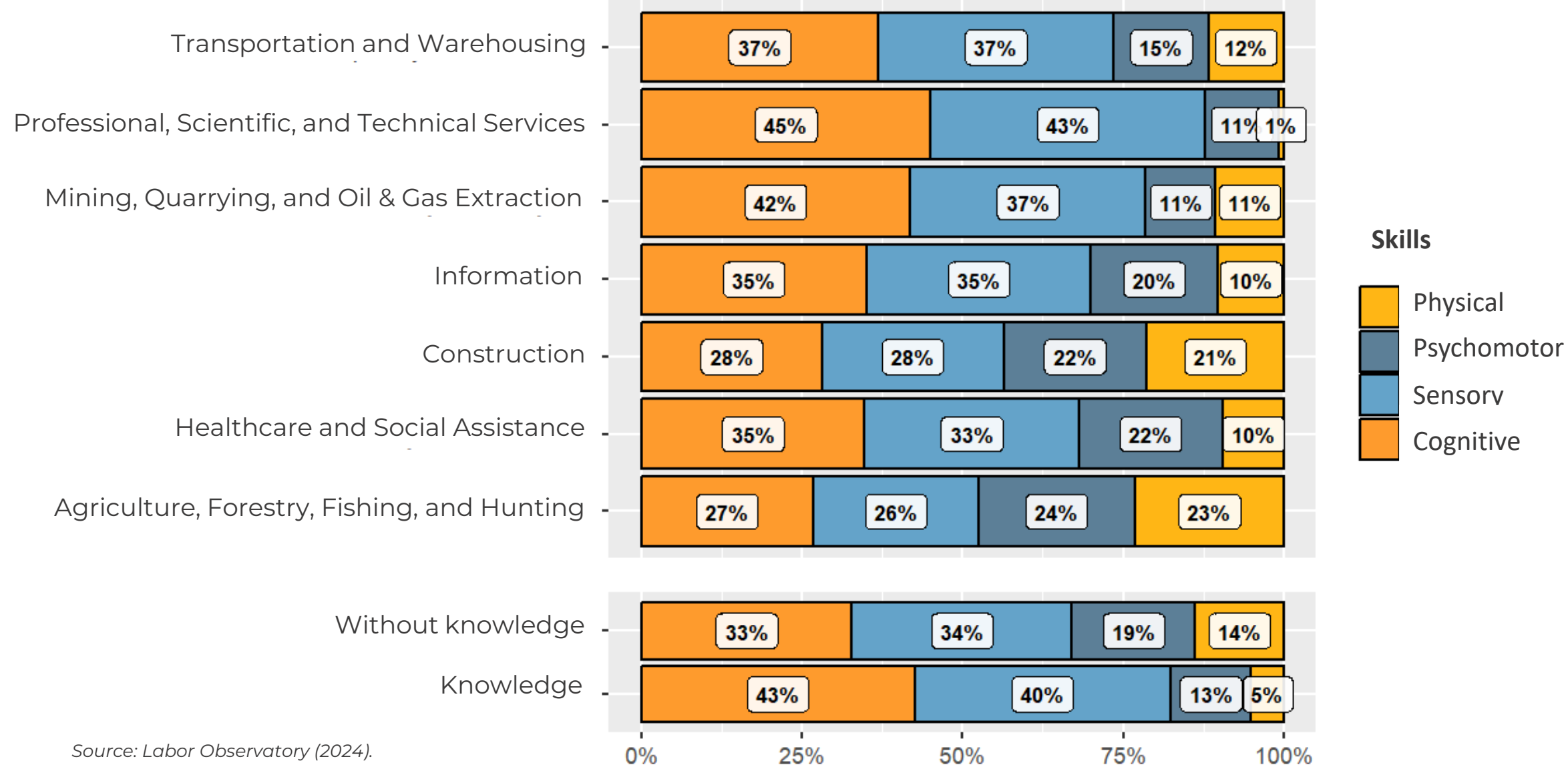
INVOLVES COMBINING DIFFERENT  
MECHANISMS AND INSTRUMENTS

# STEPS TO IDENTIFY VACANCIES IN ONLINE PLATFORMS USING DATA MINING



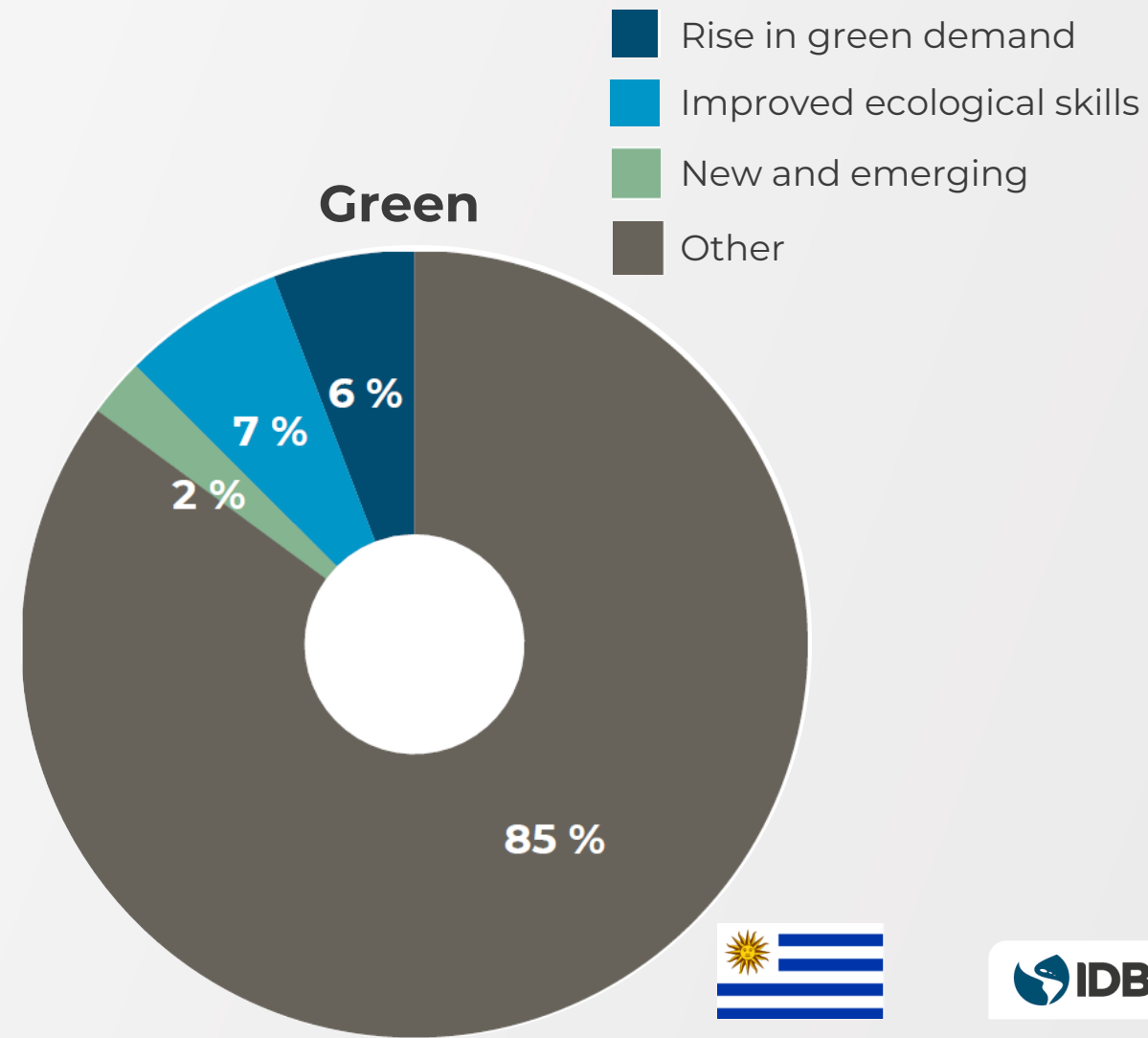
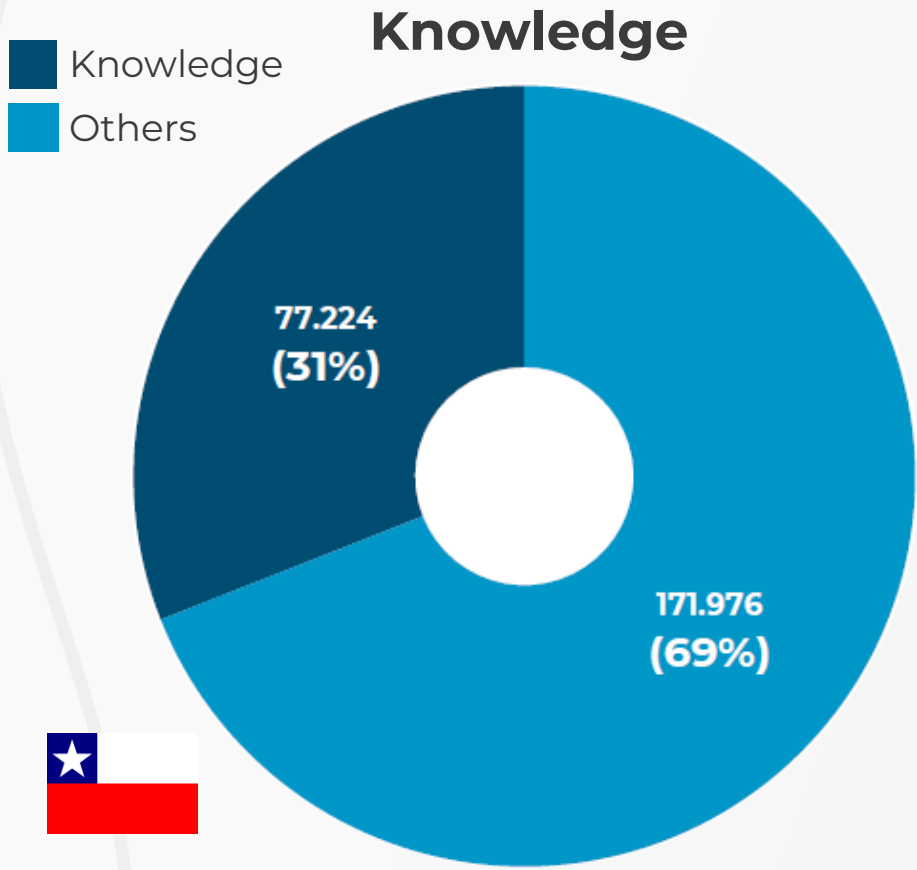


# SKILLS' DEMAND BY SECTOR



Source: Labor Observatory (2024).

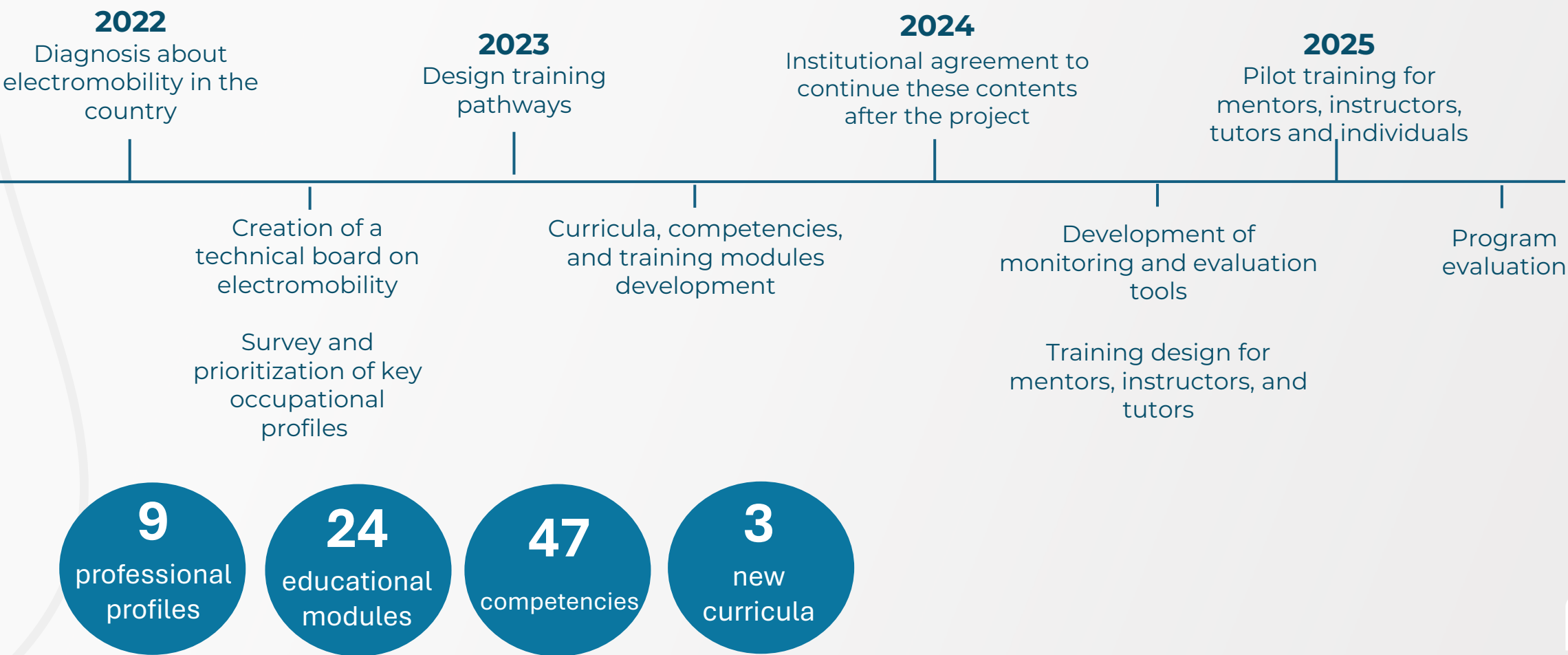
# VACANCIES FOR DIFFERENT ECONOMIES



Source: Labor Observatory (2024).

# SKILLS FOR ELECTROMOBILITY IN URUGUAY

**Innovative, high-quality, and relevant competency-based training for students and workers to ensure new jobs that support the energy transition.**



# LEARNING *NEW TECHNOLOGIES WITH TECHNOLOGY*: AGROINDUSTRY IN ARGENTINA



# SKILLS DEVELOPMENT FOR A MORE EFFICIENT USE OF WATER

STEP 1

Develop a method to identify growth sectors reliant on water

STEP 2

Identify gaps in occupations, skills and training offerings

Design training solutions

STEP 3

Train the trainers

Train advisors and small and medium farmers

STEP 4

Surveys and observations for monitoring and evaluation

**85**

farmers trained

**17**

operators trained

**+35%**

farmers identified electricity rates

**+17%**

farmers calculated the cost of kWh

**+32%**

interest in implementing irrigation systems

# RESULTS

---

These pilots served as learning experiences and, in different ways, are becoming part of national public policies.



# KNOWLEDGE PRODUCTS

## General Framework

- Operational framework with the four building blocks ([iadb.org](https://iadb.org))
- Guide to applying this framework to the green economy ([iadb.org](https://iadb.org))

## A. Identification of skills and labor demand needs

### Instruments for measuring workforce Skills ([iadb.org](https://iadb.org))

#### Guide for conducting employer and skills surveys

- Measuring jobs and skills for the green economy ([iadb.org](https://iadb.org))
- Developing an employer skills survey ([iadb.org](https://iadb.org))
- Methods to anticipate skills demand ([iadb.org](https://iadb.org))

#### Sectoral Councils (SSCs) to align supply and demand

- Methodological guide to develop SSCs ([iadb.org](https://iadb.org))

#### Using Job Vacancy Information

- What can we learn from online job portals? ([iadb.org](https://iadb.org))
- LinkedIn data for the green economy ([iadb.org](https://iadb.org))
- Data science for skills demand's identification and anticipation ([iadb.org](https://iadb.org))
- Labor Observatory ([iadb.org](https://iadb.org))
- Skills demand survey for millennials ([iadb.org](https://iadb.org))

## B. Developing relevant and quality training solutions

- Examples of a variety of solutions from the TVET Fund ([iadb.org](https://iadb.org))
- What is a Career Pathway Framework? ([iadb.org](https://iadb.org))

## C. Quality assurance and certifications

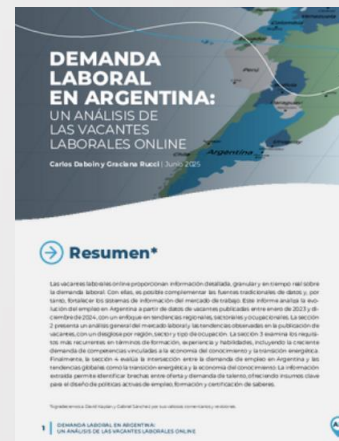
- Regional call for industry proposals to develop skills strategies ([iadb.org](https://iadb.org))

## D. Financing

- Competitive funds as a promising option for public financing of skills for work ([iadb.org](https://iadb.org))

# THANK YOU!

**Graciana Rucci**  
(gracianar@iadb.org)



AR version [here](#)  
UR version [here](#)



Full version [here](#)



Podcast on [Spotify](#)  
Full version [here](#)